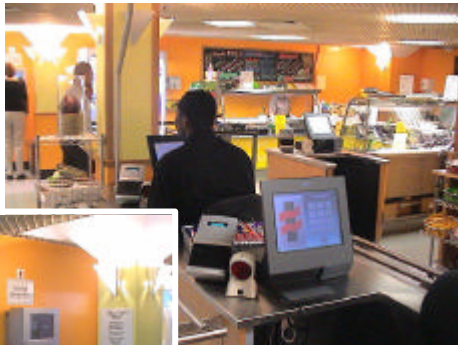


Dresdner Kleinwort Wasserstein

Dresdner Kleinwort Wasserstein, the premier international investment bank, was formed in January 2001 through the combination of leading European investment bank Dresdner Kleinwort Benson, and premier US based Mergers and Acquisitions Boutique Wasserstein Parella.



In October 2001, Counter Solutions installed Dresdner Kleinwort Wasserstein's fully networked EPoS and Cashless Catering Solution in their UK headquarters in and around Fenchurch Street in the City of London, catering for over 4500 employees.

During the months leading up to October, the Facilities Department of DrKW had searched for the right control system and had looked at a variety of solution providers.



Key areas were to focus on the ability to record "free issue" staff meals through the MIFARE SmartCard, followed by the ability to load funds to the cash purse via cash, debit and credit cards.

Using IBM's SurePoS 500 Touchscreen EPoS terminals and barcode scanning, with Counter Solutions cashless catering suite of products, speed through the till points has greatly improved, catering for up to 1000 employee's between the hours of 12noon and 1pm.

Now, three London properties are covered by Counter Solutions for cashless catering and vending, all managed by a central OutletWise Back office EPoS management system, coupled with a central CardWise database for cardholder history and management.

Representatives of DrKW explained, "Counter Solutions were Chosen to provide our cashless payment system because of their ability to prove their commitment to the Smart Card and EPoS market. We had researched the cashless payment market thoroughly, and concluded that Counter Solutions currently offer the most sophisticated system, and have the flexibility to adapt to our unique requirements".



Key Features at DrKW:

- ✓ Networked IBM TouchScreen EPoS Terminals
- ✓ Contactless Multi Application MIFARE Cards
- ✓ Networked Customer Service Points and Refund Units
- ✓ Card Loading via cash, credit and debit cards
- ✓ Restaurant, Coffee Bar and Deli Operation
- ✓ OutletWise EPoS Management System
- ✓ CardWise Card Management System
- ✓ 365 Days per year System Support and Diagnostics

